

The Graduate

Name	Tjebbe Loonstra
Date of Birth	June 23, 1973
Study & University	Economics (specialization in Transportation & Logistics) at Erasmus University Rotterdam
Graduation Date	May 1996



Thesis title: The battle for slots at hub airports

Summary of Thesis: In short, the thesis concentrated on how hub-carriers will act when they are confronted with a shortage of slots at their homebase. In other words: what strategy will carriers follow if they are not able to run their optimal network operation. The conclusion of my thesis was that the network carriers will create secondary hubs and split operations, like British Airways does at LGW and at LHR.

Your relationship with Aerius: I came in contact with Aerius when I took classes at UvA (University of Amsterdam). I attended a couple of meetings organized by Aerius (for example Eurocontrol at Maastricht) and even won two tickets to London by just filling in a questionnaire!

Current employer: Schiphol Group

Since: 1996

Position: Project manager

Job content: Currently I am working for our business area Consumers and I participate in projects in the terminal. For example, the optimization of the new Lounge 1, the temporary closing of a reclaim hall and the new use of the G and H-pier. My main focus is the development and realization of commercial functions (retail, food & beverage).

Future wishes: Well, my future wish came true! Starting in June, I will work as a project manager at transavia.com! It has always been an ambition to work for an airline. So I am very excited, and expect that it will be quite a change. My main future wish is to work with a lot of pleasure and to develop myself in several directions.

Previous employer(s): Not relevant

Previous Functions: Several jobs at Schiphol Group ranging from a policy advisor about ground transportation, to product development (in the field of information services and baggage services), and from border passage process management. Most recently, I was manager of an ICT unit (information analyses). As you can see, I have seen a lot of different areas within the airport business.

Your Golden Rule for application (interviews):

Be yourself and be sure you really want to have the job. Explain to yourself why. Stay close to yourself and be proud of what you have done!

Newspaper: NRC Handelsblad

Magazines: Sometimes I read 'Elsevier'

Radio: I do not listen to the radio very often. Usually I travel by train to Schiphol and then I read a newspaper or a book. When going by car I listen to Yorin FM in the morning and on my way back at night to radio 1.

Television: Besides the 8 o'clock news, I enjoy the reality show 'Expeditie Robinson'.

Music: Varies very much, depends on mood and time of the day.

Last book: Secretum, Monaldi & Sorti. One of the best books I have ever read. It is a historical novel about the election of the Pope several ages ago.

Sport(s): Running (a lot) and tennis.

Food: Italian and French kitchen. I enjoy cooking very much and I am proud of my homemade risottos

You came wake me up for: A banana ice cream.

Cities: in the Netherlands: Utrecht, in Europe: Barcelona and outside Europe: New York. I cannot really decide, as each city has its own uniqueness.

Country: Peru. I was there a couple of years ago. The mountains, the people, the food, the amazing landscapes, they all make this country very special.

Seasons: Summer; high temperatures, long days & outdoor life!

Holiday: Without kids; backpacking all over the world. With young kids: playing at the beach and near the pool in Italy and Portugal.

Best flight: United Airlines, from Washington to Amsterdam (B777). I bought a very cheap ticket and I was upgraded to business class, very interesting deal!

Worst flight: The flight was supposed to be a one-hour nonstop flight from Tobago to Barbados with LIAT. But after being checked-in, the lady at the counter told us that there was no flight at all going to Barbados that day. Since we had a connecting flight from Barbados back to Europe that same day, we were very eager to get there. At first, LIAT did not bother our problems at all, but later they became 'helpful' and we were rerouted to Barbados via Trinidad (with BWIA), Grenada and St Vincent (again with LIAT). Our one-hour flight turned out to be a day trip hopping from one island to another. Fortunately we made our connecting flight.